

## The EPC Group Reach

**75+**

Countries worldwide  
where projects are conducted

**3,000**

Power BI \ Custom Business Intelligence  
initiatives

**6,000**

Office 365 and Microsoft Azure Implementations  
SharePoint Online, OneDrive for Business, Power BI, Yammer,  
custom Office 365 \ SPO Branding, etc.

**4,500+**

Microsoft SharePoint On-Premise initiatives

**5,000,000**

Customers migrated to the cloud  
via EPC Group's custom migration tools and implementation  
methodologies



Microsoft  
Partner



Gold Data Analytics  
Gold Cloud Platform  
Gold Application Development  
Gold Collaboration and Content  
Silver Midmarket Solution Provider  
Silver Small and Midmarket Cloud Solutions

## EPC Group Enterprise Innovation

EPC Group is an award winning IT consulting company that has been working with clients build cloud and digital workplaces, platforms and tools for over 23 years. As a nationally recognized Microsoft Gold Partner, we are regularly recognized for incorporating cutting edge design and functionality into all of our customer engagements.

We deliver digital solutions for the enterprise that enable employees do their very best work every day. Whether you're looking to improve collaboration, engage employees or automate a business process, we design and deliver exceptional solutions that make the most out of technology.

We believe that when the appropriate technology is adopted by an enterprise it is key to unlocking greater employee satisfaction and improving the company's overall success. Every experience should be expertly designed for ease of use, engagement, and longevity of value. Finding and executing unique challenges is what motivates us.



### You're Not Alone

Over 6,000 organizations and 5 million cloud users trust EPC Group to migrate, manage, and protect their Office 365 data





## Errin's Role within EPC

Errin is EPC Group's overall Chief Architect and project sponsor, captaining EPC group's experienced team of architects and consultants. He works closely with our project team to ensure the effort is meeting all stated objectives of this initiative. EPC group's team will provide engagement management including monitoring and adherence policy and immediate escalation of any items that may impact project delivery.

Errin founded EPC group over 23 years ago and is EPC Group's Chief Technology Architect. Approximately 8 years ago, Errin brought in an executive management staff to run the day-to-day company operations so that he could focus on his true passion of implementing technologies that are true game changers for our clients. This allows Errin to lead many of EPC group's key initiatives each year that ensures you have a true industry leader and one of the original technologies pioneers at your side to ensure your project's success.



**Errin O'Connor**  
Founder & Chief Architect  
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# Errin O'Connor

## FOUNDER & CHIEF ARCHITECT

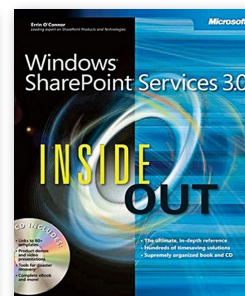
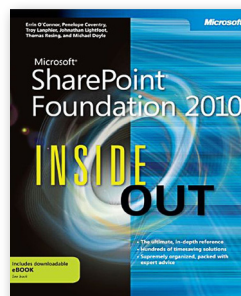
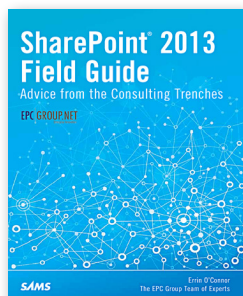
## Career Highlights

- 4-Time Microsoft Press Best Selling Author on Power BI, SharePoint and Office 365
- Led the Microsoft Technology Integration Efforts for the United Airlines and Continental Airlines merger. Implemented the eDiscovery effort for the Federal Reserve Bank upon the Implementation of TARP by the US Treasury and reported to the Congressional Oversight Committee.
- Was on the very first beta team for Microsoft's "Project Tahoe" which then became "SharePoint 2001"
- Was invited by Microsoft to participate as an independent advisor and SME for both Office 365 and Microsoft Azure's original beta program and its product development and rollout
- Lead Architect for the NASA SharePoint, Office 365 and Azure Implementation Efforts for all 8 of NASA's major facilities and reported directly to NASA's CIO Chris Kemp
- Led the Northrop Grumman eRoom to SharePoint Online migration effort with 18 terabytes of content
- Was invited by Vivek Kundra, the 1st ever CIO of the United States who was appointed by President Obama, to participate as an Office 365 and Microsoft Azure cloud Subject Matter Expert to join the advisory team for his 25-point implementation plan to President Obama on how to reform how the federal government manages information technology and champion new cloud technologies
- Led the Office 365 initiatives for PepsiCo, Nike, Chevron, Lexmark\Kofax, Alcoa and 45 additional Fortune 100 companies

## Experience

With over 23 years of experience in IT services Errin has led multiple large scale consulting efforts from data warehousing, Active Directory Security implementations, global SharePoint efforts, Business Intelligence, Azure, Office 365, Hybrid Cloud and development efforts for over 400 Fortune 500 companies. Errin is the author of 4 Microsoft Press books and delivers world class IT services leveraging his ability to provide scalable enterprise level solutions combined with the operational experience to execute those solutions effectively.

Errin is a frequent speaker at Microsoft Azure, SharePoint and Office 365 conferences and events. He has also led enterprise engagements for NASA, PepsiCo, Northrop Grumman, United Airlines, Novartis, Ford, AT&T, the Federal Reserve Bank, the Department of Justice, the U.S. Department of State, the United States Air Force, ConocoPhillips, Nike, Chevron, and Kofax to name a few additional past clients.



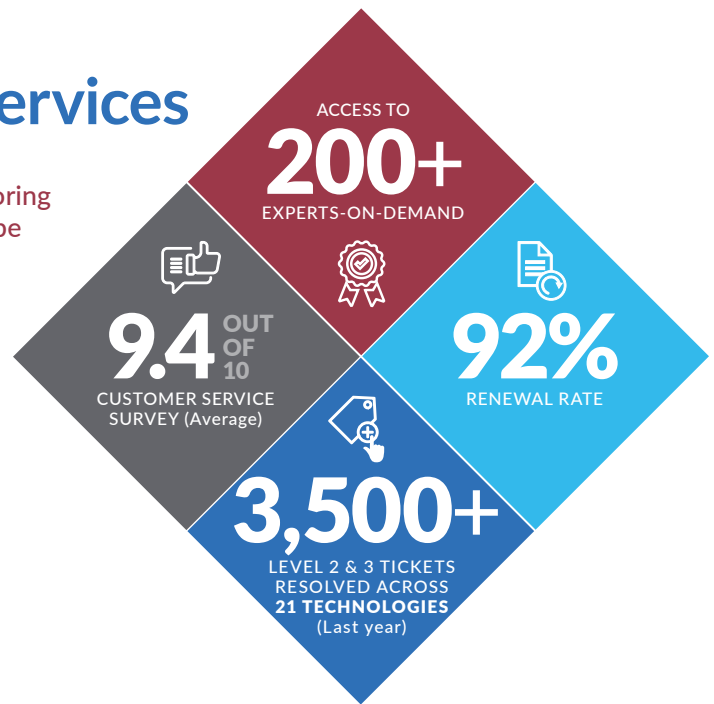
*Errin is the author of four Microsoft best-selling books covering SharePoint 2013, SharePoint 2016, Office 365, SharePoint Online, Custom .NET Development Best Practices, Enterprise Content Management (ECM), SharePoint 2010, and SharePoint 2007. Errin's fourth book was Microsoft Power BI Dashboards 2018.*

# EPC Group Managed IT Services

EPC Groups Managed IT Services offers support and monitoring services at a convenient, predictable monthly rate that can be customized to your unique needs.

EPC Group Managed IT Services will:

- Enable you to have experts on demand 24/7
- Transform your business operations
- Modernize your IT systems over time
- Relieve your overburdened IT staff
- Optimize your business for the cloud
- Sustain mission-critical applications and solutions
- Enable business departments to innovate and drive revenue





## COMPLETE ENTERPRISE COVERAGE FOR A LOW FIXED MONTHLY RATE

APPLICATION SERVICES	INFRASTRUCTURE SERVICES	CLOUD SERVICES	ADVISORY SERVICES	SOLUTION SERVICES
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### Support, Monitoring, and Customer Success Management

Time to Market	Guaranteed Uptime, Peace of Mind	Full Implementation Services (IaaS, PaaS, SaaS)	Aligning Business and Functional Requirements	Intranets, Portals, BI Solutions, Mobility
Application Cost Reduction	Proper Sizing and Optimization	Azure, Hybrid	On-Prem, Cloud or Hybrid Cloud Advisory Experts	Workflows and Business Process Automation
High Quality QA and Testing	Migration to a Cloud-based Private Cloud (Azure)	Identity Management, Seamless Reporting	Risk Analysis, Compliance Advisory Services	Automation

**DID YOU KNOW?**



AN AVERAGE ORGANIZATION RUNS A MINIMUM OF  
**3 Microsoft Applications**

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**1 EPC Group Agreement**  
**\$75K**

VERSUS

**3 Full-time Employees**  
**\$235K**

\$75K average yearly EPC Group agreement to support 3 Microsoft technologies

\$78K average Microsoft Certified Information Technology Professional (MCITP) yearly salary

## What To Expect Next:

- Sign up for the monthly plan that is right for you
- If needed, EPC Group's expert team will be available to you 24/7
- Start seeing results quickly
- We monitor current projects and will advise on future initiatives

## Let Us Help You

1-888-381-9725

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# EPC Group Power BI Solutions: Cloud and Hybrid Business Intelligence

At EPC Group we use our knowledge of data and depth of skill in Power BI to empower our clients by enabling them to have comprehensive business intelligence solutions from data silos to data discovery that create a full picture of corporate initiatives and improve decision making.

- Over 20 years of experience in data-base design, business intelligence, ETL and analytics
- Over 100 Power BI architects on staff
- Create dashboards and visualizations from even the most demanding applications
- Provide comprehensive Power BI training from certified Power BI trainers

## Office 365 Power BI: Know Your Numbers

Thanks to Power BI's easy visualisation capabilities, informed decisions are good decisions.

Here's a look at just some of the benefits you can expect:

- Find and visualize data and collaborate with colleagues in intuitive new ways.
- Show and share data from across your whole organization, and easily separate content so each department can have their own dashboards and reports
- See immediate key info via built-in compatibility with Salesforce, Marketo, and Google plus more than 200 other third-party providers.
- Access Power BI from any Apple, Windows or Android phone and tablet for extra convenience. EPC Group also develops reports for the Apple watch

## Power BI Data Import & ETL From 200+ Data Sources:

EPC Group will guide you through the process of incorporating data from different silos into Power BI to create visualizations with relevant, actionable data. Many organizations lack the time, expertise or resources for ETL.

- Prepare data for optimal visualization
- Import data from almost any database, flat file or web service using custom interfaces (API), custom connectors or web services
- Prepare rich data sets using any data source regardless of whether its on premise or in the cloud

## Power BI Reduce Your Dependency On IT

Power BI reduces your dependency on IT because its easy to use and quick to deploy. It enables you to quickly see the data you need to see, so you can easily interpret and act on it. Drag and drop features let you go deeper with your data and explore it in new ways by asking simple questions. There's no need to learn a new language with Power BI. You'll be easily cleaning, shaping and modelling your data to create useful, shareable reports in no time.

## Power BI Data Visualization

- Power BI dashboards built with exceptional visualization and usability
- Proof-of-concept dashboards
- Customized training for your needs and experience level
- EPC Group's tailored methodologies ensure that your dashboards are easy to use and highly functional





# Today's technology is changing fast and effecting organizations in profound ways.

As your company's leadership team considers the challenges the organization faces, it can be overwhelming at first. Today's economic climate requires companies to be more flexible, quicker, and more resourceful. When you get right down to it, the technology today that includes cloud, mobile, social and analytics are dramatically changing the way companies do business.

Finding the appropriate balance between the "old" environment which may be on premises and the "new" cloud or possible hybrid environment all while improving the efficiency of legacy technologies is key for an organization to achieve their desired ROI goals.



Often when organizations dig a little deeper, they come to the conclusion that along with the inherent transition challenges come compelling opportunities to boost revenue and profitability. IT has become integral to how companies design and produce things as well as create and manage transactions.

Forward thinking company executives are working more closely than ever with IT business leaders to capitalize on the significant opportunities that technology provides.

By innovatively applying new technologies while simplifying and streamlining their existing IT infrastructure, they are helping to put their organizations on a clear pathway to growth. Many of these companies have also recognized the value in working with EPC Group to make their visions a reality.

EPC Group strives to assist organizational leaders in defining and executing a technology agenda to support their business strategy while getting the most possible value out of their legacy environments through our five phases of service:

- 1 **Execution of Your IT Business Strategy**
- 2 **Enterprise Architecture and Application Strategy**
- 3 **Improving The Management, Governance and Security of Your Information**
- 4 **Reducing Risk and Protecting Your Information**
- 5 **Our Cloud Infrastructure Blueprint**



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# Execution Of Your IT Business Strategy

**Our IT Business Strategy consists of two key areas:**

- 1 Creating clever and practical IT strategies to support the business**
- 2 Defining and implementing changes in the process to execute that strategy**

As part of that Game Plan, we help clients align their business and IT priorities, help discover business opportunities provided by new technology innovation and help build the blueprints and investment rationale for the proposed IT capabilities.

## Enterprise Architecture & Application Strategy

**Through our Enterprise Architecture & Application Strategy we create a custom fit roadmap that guides the selection, deployment and operation of a company's application and technology landscape.**

Whether overhauling a single business system or defining a new IT solution and service architectures, our approach provides practical and industry-specific roadmaps that help businesses grow and achieve cost-effective IT agility. Key elements of this work consist of governance, operating models, industry-specific architectures and custom based enterprise architecture development.



## Improving The Management, Governance & Security Of Your Information

**Today's companies run on information. That's why our Information and Data Strategy services have such a major impact on business performance.**

What information the business needs and where to get it from are critical drivers of IT strategy. We help our clients build the foundation for effective decision making by identifying the critical information needed to run and grow the business. Then we develop and implement a strategy and architecture process for sourcing, managing, governing and securing that information, both within and outside the firewall.



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# Reducing Risk & Protecting Your Information

**The threats to enterprise information are becoming more numerous and sophisticated, every day.**

Leading organizations know they must stay ahead of adversaries to protect their most important asset. At EPC Group, we help our clients both defend the business from malicious threats and enable new business processes to protect data, critical infrastructures, applications and key business processes, as well as improving efficiency.

## Our Cloud Infrastructure Blueprint

**Paramount to an organizations success today is its ability to move quickly in response to major developments in its markets.**

Our cloud and hybrid cloud infrastructure services, from data center and workplace to network and operations will provide vital assistance by helping companies transform their infrastructure to be more agile, scalable and flexible. We help clients adopt leading technologies to strengthen their infrastructure and achieve greater peace of mind.



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# About EPC Group

EPC Group has a long history as one of the leading Microsoft Power BI, Office 365, MS Teams and SharePoint technology consulting and software integration firms in the country.

Founded in 1997, EPC Group has been pioneering the way organizations collaborate, communicate and share information. We leverage our time-tested deep expertise through proven "From the Consulting Trenches" strategies that serve as the foundation for our solutions and services for thousands of organizations. Our award-winning strategies focus on harnessing your organization's granular business requirements to provide end-to-end solutions to meet your company's needs.

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and tools for over 23 years. As a nationally renowned Microsoft Gold Partner, we are regularly recognized for incorporating cutting edge design and functionality into all of our customer engagements. We deliver digital solutions for the enterprise that enable employees do their very best work every day.

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Every experience should be expertly designed for ease of use, engagement, and longevity of value. Finding unique challenges is what motivates us.

We are committed to offering you a 100% project satisfaction guarantee from the experts who in many cases, literally wrote the book on the technology. To date, I am pleased to say that we have successfully completed over 7500 Office 365, SharePoint, Azure and hybrid cloud engagements and over 2500 custom development, analytics/business intelligence, custom UI and Microsoft-stack related efforts.

Contact us to find out how our unique "from the consulting trenches" perspective can assist your organization in achieving its business and technology goals.



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